



HINDUSTAN PETROLEUM CORPORATION LIMITED

Appointment of Lube Distributors

HPCL is the largest lube marketer in the country and is backed by India's largest lube base oil refinery. HPCL has a wide range of popular lubricant brands such as HP Milcy Turbotech, HP Milcy Turbostar, HP Milcy Turbo, HP Neosynth, HP Racer 4 Synth and HP Laal Ghoda. HPCL wishes to appoint Lube Distributors for selling HP Lubricants and Greases in Bazaar market at various locations as listed below:

State / UT	Base Location	Revenue District of Base Location	Area / Districts of Operation	Expected Volume* per month in KL	HPCL Regional Office Address	In case of Query, please contact our below Officers (as per location)
Maharashtra	Kandivali	Mumbai	Kandivali, Borivali, Dahisar, Mira Road & Bhayandar	25	HPCL, Lube RO, WZTC, 3/4, S.V. & Turner Rd.Jn, Bandra (West), Mumbai - 400050	Neeraj Singh Rana (9993168040 / neerajsingh@hpcl.in); Fousiya A. (9987868269 / fousiya.a@hpcl.in)
	Chembur	Mumbai	GTB Nagar (Harbour) to Mankhurd	20		
	Ahmednagar	Ahmednagar	Ahmednagar City	20	HPCL, Lube RO, 3/C, Dr. Ambedkar Road, Next To Nehru Memorial Hall Camp, Pune - 411001	Rakesh Pratap Singh (8959596226 / rakeshpsingh@hpcl.in); Suresh Kumar (8238004896 / sureshkumar1@hpcl.in)
	Jalna	Jalna	Jalna and Beed	15		
Madhya Pradesh	Shajapur	Shajapur	Shajapur, Rajgarh	15	HPCL, DSRO, Gautam Nagar PO Govindpura, Bhopal - 462023	Sumit Kumar (9479618190 / sumitkumar@hpcl.in), 0755-2583839, Hamsi Iyer (7772943585 / Hamsi.Iyer@hpcl.in)
	Singrauli	Singrauli	Sidhi, Singrauli	20		

* Expected Volume is our minimum expectation from the Distributor for the respective location.

For further details regarding eligibility criteria, financial, infrastructure, other requirements and modality to apply, please visit our website: www.hindustanpetroleum.com (Under HP Lubricants section) The Lube Distributor Selection Guidelines uploaded in the same website should be referred for details regarding the guidelines.

There is no application fee. Application forms can be downloaded from our website www.hindustanpetroleum.com (Under HP Lubricants section). Alternatively, application forms can also be obtained personally or by making a written request at the specified address mentioned in above table (as per respective location).

Application forms and all enclosures/attachments completed in all respects must be submitted so as to reach the above-specified office address (as per location) **on or before 16.00 Hours on date: 29th DECEMBER, 2017** (last date of application submission).

Should you need any further clarification, please contact our Officers as per details mentioned alongside in the above list, till the last date of the application.

INDIA'S LARGEST LUBE MARKETER

